

Managing Performance

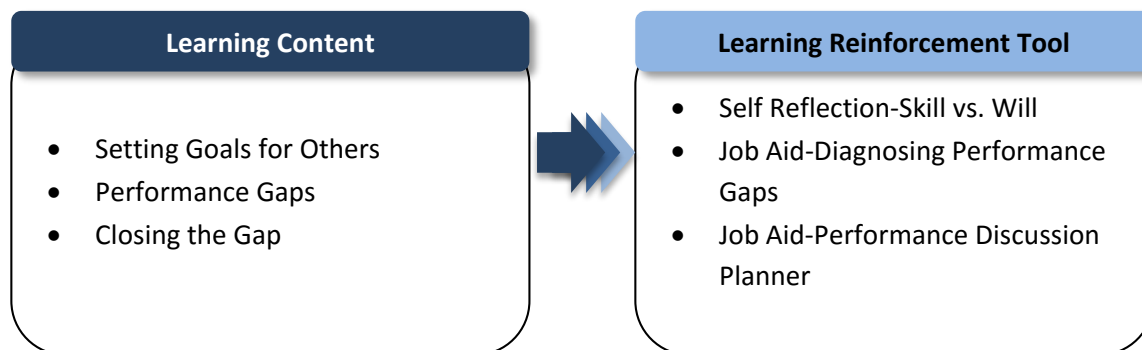
Managers and supervisors can help their teams achieve by enhancing the performance of each individual. Setting performance goals can be challenging, because often it is seen as a project to be completed outside of the daily routine.

This program helps managers and supervisors set credible goals with their employees and provide a simple way to identify performance gaps, as well as strategies to help close those gaps and get performance back on track.

Program Outcomes

- Appreciate the value of goals to build engagement and enhance performance
- Use “good” goals to build motivation
- Recognize gaps in performance
- Discuss performance gaps to promote action
- Take action to build competence and commitment

Learning Process



Program Length 4 Hours

Case Study

A recent client used the program to support the introduction of a new performance management tool. By incorporating skill development into the technical training, the client was able to improve adoption of the technology and overcome supervisor’s concerns about handling the performance conversation that had been a barrier to using the technology.